# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

January 24, 2012

### RAYONIER INC.

**COMMISSION FILE NUMBER 1-6780** 

Incorporated in the State of North Carolina I.R.S. Employer Identification Number 13-2607329

1301 Riverplace Boulevard, Jacksonville, Florida 32207 (Principal Executive Office)

Telephone Number: (904) 357-9100

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### RAYONIER INC.

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#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On January 24, 2012, Rayonier Inc. issued a press release announcing its fourth quarter 2011 consolidated earnings. A copy of the press release is attached hereto as Exhibit 99.1.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

- (d) Exhibits.
  - 99.1 Press release entitled "Rayonier Reports Strong Fourth Quarter and Full Year 2011 Results" issued January 24, 2012.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of l934, the registrant has duly caused this Report to be signed on its behalf by the undersigned hereunto duly authorized.

RAYONIER INC. (Registrant)

BY: /s/ HANS E. VANDEN NOORT

Hans E. Vanden Noort Senior Vice President and Chief Financial Officer

January 24, 2012

#### EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION	LOCATION
99.1	Press release entitled "Rayonier Reports Strong Fourth Quarter and Full Year 2011 Results" issued January 24, 2012.	Furnished herewith



#### News Release

Contacts

Investors Carl Kraus 904-357-9158 Media Robin Keegan 904-357-9194

For release at 8 a.m. EST

#### Rayonier Reports Strong Fourth Quarter and Full Year 2011 Results

JACKSONVILLE, FL, January 24, 2012 - Rayonier (NYSE:RYN) today reported fourth quarter net income of \$56 million, or 45 cents per share, compared to \$59 million, or 48 cents per share, in the prior year period. Full year 2011 net income totaled \$276 million, or \$2.20 per share, compared to \$218 million, or \$1.79 per share, in 2010.

Excluding the special items shown below, fourth quarter pro forma net income was \$60 million, or 48 cents per share, versus \$35 million, or 28 cents per share, in the prior year period. Full year 2011 pro forma net income was \$264 million, or \$2.11 per share, compared to \$182 million, or \$1.49 per share, in 2010.

(millions of dollars, except earnings per share (EPS))	Fourth Qtr. 2011			2011		Fourth (	Qtr. 2	2010
	\$		EPS		EPS			EPS
Net Income	\$	56	\$	0.45	\$	59	\$	0.48
Special Items <sup>1</sup> :								
Increase in disposition reserve		4		0.03		_		
Cellulosic Biofuel Producer Credit		_		_		(24)		(0.20)
Pro Forma Net Income	\$	60	\$	0.48	\$	35	\$	0.28
	<del></del>						_	
	Full Year 2011				Full Year 2010			010
		\$		EPS		\$		EPS
Net Income	\$	276	\$	2.20	\$	218	\$	1.79
Special Items <sup>1</sup> :								
Reversal of Alternative Fuel Mixture Credit reserve		(16)		(0.12)		_		_
Increase in disposition reserve		4		0.03		_		_
Cellulosic Biofuel Producer Credit		_		_		(24)		(0.21)
Gain on sale of a portion of New Zealand JV interest	_					(12)		(0.09)
Pro Forma Net Income	\$	264	\$	2.11	\$	182	\$	1.49
			_		_		_	

Cash provided by operating activities was \$432 million for 2011 compared to \$495 million for 2010. Full year cash available for distribution ("CAD")<sup>2</sup> was \$287 million versus \$384 million in 2010. The 2010 results included the receipt of \$189 million related to the AFMC. (See Schedule D for more details.)

"We delivered outstanding results in 2011, with a total shareholder return of 32 percent," said Paul G. Boynton, President and CEO. "We focused on execution in each of our businesses, which resulted in a 42 percent increase in pro forma EPS to \$2.11 and generated strong cash flows to support an 11 percent dividend increase to an annualized \$1.60 per share.



"We also made significant progress on key strategic initiatives. We acquired 320,000 acres of productive timberlands, increasing our holdings to more than 2.7 million acres. In Performance Fibers, we are well underway with the 190,000 ton cellulose specialties capacity expansion at our Jesup mill," added Boynton.

#### **Forest Resources**

Fourth quarter sales of \$52 million were \$19 million above the prior year period, while operating income of \$14 million increased \$7 million, reflecting strong export demand in the Northwest and slightly improved pulpwood markets in the Atlantic region.

Full year sales of \$215 million increased \$38 million from 2010, and operating income of \$47 million was \$14 million above prior year, primarily resulting from higher log prices in the Northwest U.S. and New Zealand due to strong Asian markets. The strength in these areas more than offset higher logging costs in the Northern region and lower results in the Atlantic and Gulf regions, which included \$3 million of fire losses.

#### **Real Estate**

Fourth quarter sales of \$13 million were \$7 million above the prior year period, while operating income of \$7 million improved \$6 million primarily due to the timing of sales. Full year sales of \$71 million were \$26 million below 2010, and operating income of \$47 million declined \$6 million as lower non-strategic timberland sales volumes more than offset higher rural HBU margins. Full year 2011 results also benefited from a \$6 million property tax settlement covering 2005 through 2010.

#### **Performance Fibers**

Fourth quarter sales of \$281 million were \$48 million above the prior year period, while operating income of \$76 million was \$14 million higher. The impact of stronger cellulose specialties markets more than offset a price decline in absorbent materials and higher input and transportation costs. As expected, the quarter was also impacted by a \$6 million write-off related to process equipment changes needed for the cellulose specialties expansion project.

Full year sales of \$1 billion were \$139 million above 2010, while operating income of \$298 million increased \$84 million as higher cellulose specialties prices and volumes more than offset increased input and transportation costs. Full year results also benefited from higher absorbent materials prices in the first half of the year.

#### Other Items

Corporate and other operating expenses of \$9 million and \$29 million for fourth quarter and full year 2011, respectively, were \$4 million below prior year periods (excluding the previously noted special items) as 2010 included a \$3 million accrual for closed facilities. Interest and other expenses of \$13 million and \$50 million for the quarter and year, respectively, were comparable to the 2010 periods.

Income tax expense for fourth quarter 2011 was \$13 million compared to a benefit of \$15 million in 2010. The 2010 period included a \$24 million tax benefit for the CBPC.



Income tax expense for full year 2011 was \$30 million versus \$15 million in 2010. On a pro forma basis, full year income tax expense was \$49 million (15.6 percent rate) versus \$39 million (17.0 percent rate) as 2011 benefited from a number of non-routine items as detailed below:

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Full Year										
	2011			2010						
\$	109	35.0 %	\$	77	35.0 %					
	(32)	-10.4 %		(37)	-16.8 %					
	77	24.6 %		40	18.2 %					
	(11)	-3.7 %		_	_					
	(6)	-1.9 %		_	_					
	(6)	-1.9 %		_	_					
	(5)	-1.5 %		(1)	-1.2 %					
	49	15.6 %		39	17.0 %					
	(16)	-5.1 %		_	_					
	(3)	-0.6 %		_	_					
	_	_		(24)	-10.5 %					
\$	30	9.9 %	\$	15	6.5 %					
	\$	\$ 109 (32) 77 (11) (6) (6) (5) 49 (16) (3)	2011       \$ 109     35.0 %       (32)     -10.4 %       77     24.6 %       (11)     -3.7 %       (6)     -1.9 %       (5)     -1.5 %       49     15.6 %       (16)     -5.1 %       (3)     -0.6 %       —     —	\$ 109 35.0 % \$ (32) -10.4 % (11) -3.7 % (6) -1.9 % (5) -1.5 % (16) -5.1 % (3) -0.6 %	2011     2010       \$ 109     35.0 %     \$ 77       (32)     -10.4 %     (37)       77     24.6 %     40       (11)     -3.7 %     —       (6)     -1.9 %     —       (6)     -1.9 %     —       (5)     -1.5 %     (1)       49     15.6 %     39       (16)     -5.1 %     —       (3)     -0.6 %     —       —     (24)					

#### Outlook

"We expect strong performance in 2012," added Boynton. "In Forest Resources, we will continue integrating our newly acquired Southeastern timberlands and plan to increase harvest volumes in the Northwest to continue taking advantage of Asian export markets. We anticipate another record year in Performance Fibers, with average price increases of 12 to 13 percent for our high purity cellulose specialties products offsetting expected weakness in absorbent materials pricing and higher input costs. Overall, we expect operating income to increase about 10 percent over 2011. However, we anticipate EPS and CAD to be comparable to 2011 due to an increase in the effective tax rate, which is anticipated to range from 24 to 26 percent in 2012, as we do not expect the same level of non-routine tax benefits.

"We will continue to invest in the capacity and competitiveness of our Performance Fibers mills, and are on pace for the completion of our cellulose specialties expansion in 2013. With commitments for 85 percent of the new volume already in hand, we are close to being fully committed," Boynton concluded.

#### **Further Information**

A conference call will be held on Tuesday, January 24, 2012 at 2 p.m. EST to discuss these results. Presentation materials and access to the live webcast will be available at <a href="www.rayonier.com">www.rayonier.com</a>. Investors may also choose to access the conference call by dialing (888) 790-3052, password: Rayonier. A replay of this webcast will be available on the Company's website shortly after the call. Complimentary copies of Rayonier press releases and other financial documents are also available by calling 1-800-RYN-7611.

<sup>&</sup>lt;sup>1</sup> Fourth quarter and full year 2011 net income included a \$4 million increase to our disposition reserve for a closed mill site. Full year 2011 net income also included a \$16 million benefit from the reversal of a reserve relating to the taxability of the Alternative Fuel Mixture Credit ("AFMC"). Fourth quarter and full year 2010 net income included a tax benefit of \$24 million related to the Cellulosic Biofuel Producer Credit ("CBPC"). Full year 2010 also included a first quarter gain of \$12 million from the sale of a portion of the Company's interest in its New Zealand joint venture.

<sup>&</sup>lt;sup>2</sup> CAD is a non-GAAP measure defined and reconciled to GAAP in the attached exhibits.



Rayonier is a leading international forest products company with three core businesses: Forest Resources, Real Estate and Performance Fibers. The company owns, leases or manages 2.7 million acres of timber and land in the United States and New Zealand. The company's holdings include approximately 200,000 acres with residential and commercial development potential along the Interstate 95 corridor between Savannah, GA and Daytona Beach, FL. Its Performance Fibers business is one of the world's leading producers of high-value specialty cellulose fibers, which are used in products such as filters, pharmaceuticals and LCD screens. Approximately 45 percent of the company's sales are outside the U.S. to customers in approximately 40 countries. Rayonier is structured as a real estate investment trust. More information is available at <a href="https://www.rayonier.com">www.rayonier.com</a>.

Certain statements in this document regarding anticipated financial outcomes including earnings guidance, if any, business and market conditions, outlook and other similar statements relating to Rayonier's future financial and operational performance, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "anticipate" and other similar language. Forward-looking statements are not guarantees of future performance and undue reliance should not be placed on these statements.

The following important factors, among others, could cause actual results to differ materially from those expressed in forward-looking statements that may have been made in this document: the effect of the current economic downturn, which is impacting many areas of our economy, including the housing market, availability and cost of credit, and demand for our products and real estate; the cyclical and competitive nature of the industries in which we operate; fluctuations in demand for, or supply of, our forest products and real estate offerings; entry of new competitors into our markets; changes in global economic conditions and world events, including political changes in particular regions or countries; the uncertainties of potential impacts of climate-related initiatives; changes in energy and raw material prices, particularly for our Performance Fibers and wood products businesses; impacts of the rising cost of fuel, including the cost and availability of transportation for our products, both domestically and internationally, and the cost and availability of third party logging and trucking services; unanticipated equipment maintenance and repair requirements at our manufacturing facilities; the geographic concentration of a significant portion of our timberland; our ability to identify, finance and complete timberland acquisitions; changes in environmental laws and regulations, including laws regarding air emissions and water discharges, remediation of contaminated sites, timber harvesting, delineation of wetlands, and endangered species, that may restrict or adversely impact our ability to conduct our business, or increase the cost of doing so; adverse weather conditions, natural disasters and other catastrophic events such as hurricanes, wind storms and wildfires, which can adversely affect our timberlands and the production, distribution and availability of our products and raw materials such as wood, energy and chemicals; interest rate and currency movements; our capacity to incur additional debt, and a

In addition, specifically with respect to our Real Estate business, the following important factors, among others, could cause actual results to differ materially from those expressed in forward-looking statements that may have been made in this document: the cyclical nature of the real estate business generally, including fluctuations in demand for both entitled and unentitled property; the current downturn in the housing market; the lengthy, uncertain and costly process associated with the ownership, entitlement and development of real estate, especially in Florida, which also may be affected by changes in law, policy and political factors beyond our control; the potential for legal challenges to entitlements and permits in connection with our properties; unexpected delays in the entry into or closing of real estate transactions; the existence of competing developers and communities in the markets in which we own property; the pace of development and the rate and timing of absorption of existing entitled property in the markets in which we own property; changes in the demographics affecting projected population growth and migration to the Southeastern U.S.; changes in environmental laws and regulations, including laws regarding water withdrawal and management and delineation of wetlands, that may restrict or adversely impact our ability to sell or develop properties; the cost of the development of property generally, including the cost of property taxes, labor and construction materials; the timing of construction and availability of public infrastructure; and the availability of financing for real estate development and mortgage loans.

Additional factors are described in the company's most recent Form 10-K and 10-Q reports on file with the Securities and Exchange Commission. Rayonier assumes no obligation to update these statements except as is required by law.

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#### CONDENSED STATEMENTS OF CONSOLIDATED INCOME

#### December 31, 2011 (unaudited)

(millions of dollars, except per share information)

	Three Months Ended							Year Ended					
	Dec	ember 31,	Sep	tember 30,	De	cember 31,	De	cember 31,	De	cember 31,			
	2011 2011 2010		2010		2011		2010						
Sales	\$	388.4	\$	385.1	\$	315.3	\$	1,488.6	\$	1,315.2			
Costs and expenses													
Cost of sales		287.3		266.2		245.1		1,073.7		990.1			
Selling and general expenses		18.4		15.8		17.8		66.5		67.1			
Other operating expense (income), net (a)		1.4		(5.2)		(4.3)		(7.9)		(24.0)			
Operating income (a)		81.3		108.3		56.7		356.3		282.0			
Interest expense		(12.5)		(12.4)		(12.8)		(50.8)		(50.5)			
Interest and other (expense) income, net		(0.1)		0.4		0.4		0.9		1.3			
Income before taxes		68.7		96.3		44.3		306.4		232.8			
Income tax (expense) benefit (b)		(12.5)		8.6		14.9		(30.4)		(15.2)			
Net income	\$	56.2	\$	104.9	\$	59.2	\$	276.0	\$	217.6			
Net Income per Common Share (c):													
Basic													
Net Income	\$	0.46	\$	0.86	\$	0.49	\$	2.27	\$	1.81			
Diluted													
Net Income	\$	0.45	\$	0.84	\$	0.48	\$	2.20	\$	1.79			
Pro forma Net Income (d)	\$	0.48	\$	0.71	\$	0.28	\$	2.11	\$	1.49			
Dividends Per Share (c)	\$	0.40	\$	0.40	\$	0.36	\$	1.52	\$	1.36			
Weighted Average Common													
Shares used for determining (c)													
Basic EPS	1	21,783,843		121,790,059		120,783,778		121,662,985		120,240,275			
Diluted EPS (e)	1	25,474,349		125,599,609		122,681,340		125,394,291		121,868,362			

<sup>(</sup>a) The quarter and year ended December 31, 2011 included a \$6.5 million increase in a disposition reserve. The year ended December 31, 2010 included a gain of \$12.4 million from the sale of a portion of the Company's interest in its New Zealand joint venture.

<sup>(</sup>b) The three months ended September 30, 2011 and the year ended December 31, 2011 included a tax benefit of \$16.0 million from the reversal of a reserve related to the taxability of the alternative fuel mixture credit (AFMC). The three months and year ended December 31, 2010 included a tax benefit of \$24.3 million for the cellulosic biofuel producer credit (CBPC).

<sup>(</sup>c) EPS, dividends per share and weighted average common shares have been adjusted to reflect the August 2011 3-for-2 stock split.

<sup>(</sup>d) Pro forma net income is a non-GAAP measure. See Schedule D for a description of items and a reconciliation to the nearest GAAP measure.

<sup>(</sup>e) The increase in dilutive shares in 2011 is primarily due to the potential dilutive impact of the Senior Exchangeable Notes due in 2012 and 2015.

#### CONDENSED CONSOLIDATED BALANCE SHEETS AND STATEMENTS OF CASH FLOWS

#### December 31, 2011 (unaudited)

(millions of dollars)

December 31,

2011

December 31, 2010

#### CONDENSED CONSOLIDATED BALANCE SHEETS

		2011		2010
Assets				
Cash and cash equivalents	\$	78.6	\$	349.5
Other current assets		265.9		259.8
Timber and timberlands, net of depletion and amortization		1,503.7		1,137.9
Property, plant and equipment		1,619.2		1,506.7
Less - accumulated depreciation		(1,157.6)		(1,121.4)
Net property, plant and equipment		461.6		385.3
Investment in New Zealand JV		69.2		68.5
Other assets		189.6		162.7
	\$	2,568.6	\$	2,363.7
Liabilities and Shareholders' Equity				
Current maturities of long-term debt	\$	28.1	\$	93.1
Current liabilities		150.5		151.8
Long-term debt		819.2		675.1
Non-current liabilities for dispositions and discontinued operations		80.9		81.7
Other non-current liabilities		165.6		110.4
Shareholders' equity		1,324.3		1,251.6
	\$	2,568.6	\$	2,363.7
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS				
		Year Ended	December	31,
		2011		2010
Cash provided by operating activities:				
Net income	\$	276.0	\$	217.6
Depreciation, depletion, amortization		135.7		143.4
Non-cash basis of real estate sold		4.3		6.7
Other items to reconcile net income to cash provided by operating activities		29.0		37.4
Changes in working capital and other assets and liabilities (a)		(12.7)		90.3
		432.3		495.4
Cash used for investing activities:				
Capital expenditures		(144.5)		(138.4)
Purchase of timberlands (b)		(320.9)		(5.4)
Jesup mill cellulose specialties expansion		(42.9)		_
Change in restricted cash		8.3		(8.2)
Other		11.4		9.3
		(488.6)		(142.7)
Cash used for financing activities:				
Changes in debt, net of issuance costs		(41.1)		59.8
Dividends paid		(185.3)		(163.7)
Issuance of common shares		13.5		26.3
Repurchase of common shares		(7.9)		(6.0)
Excess tax benefits from equity-based compensation		5.7		5.4
		(215.1)		(78.2)
Effect of exchange rate changes on cash	_	0.5		
Cash and cash equivalents:				
				2745
Change in cash and cash equivalents		(270.9)		274.5
Change in cash and cash equivalents  Balance, beginning of year		(270.9) 349.5		75.0

<sup>(</sup>a) The year ended December 31, 2010 included a \$189.1 million refund related to the AFMC.

<sup>(</sup>b) Total timberland acquisitions for 2011 of \$425.9 million included \$105.0 million of notes assumed.

#### **BUSINESS SEGMENT SALES AND OPERATING INCOME (LOSS)**

#### December 31, 2011 (unaudited)

(millions of dollars)

	Three Months Ended						Year Ended				
	De	cember 31,	September 30,		December 31,		December 31,		D	ecember 31,	
		2011		2011		2010		2011		2010	
Sales											
Forest Resources	\$	52.5	\$	57.3	\$	33.7	\$	215.0	\$	177.1	
Real Estate		12.6		32.2		5.2		70.5		96.1	
Performance Fibers											
Cellulose specialties		230.3		207.5		179.0		824.1		685.6	
Absorbent materials		50.5		48.0		54.0		196.2		195.4	
Total Performance Fibers		280.8		255.5		233.0		1,020.3		881.0	
Wood Products		17.4		16.5		15.6		67.7		67.8	
Other Operations		26.7		25.9		29.2		121.5		102.0	
Intersegment Eliminations		(1.6)		(2.3)		(1.4)		(6.4)		(8.8)	
Total sales	\$	388.4	\$	385.1	\$	315.3	\$	1,488.6	\$	1,315.2	
Pro forma operating income/(loss) (a)											
Forest Resources	\$	13.5	\$	10.8	\$	6.9	\$	47.2	\$	32.9	
Real Estate		6.9		28.1		1.1		47.3		53.4	
Performance Fibers		76.5		74.9		62.3		298.2		214.4	
Wood Products		(1.1)		(0.7)		(1.8)		(2.3)		1.2	
Other Operations		0.5		1.1		0.3		1.5		0.8	
Corporate and other (a)		(8.5)		(5.9)		(12.1)		(29.1)		(33.1)	
Pro forma operating income (a)	\$	87.8	\$	108.3	\$	56.7	\$	362.8	\$	269.6	

<sup>(</sup>a) For the quarter and year ended December 31, 2011, Corporate and other excluded a \$6.5 million increase in a disposition reserve. For the year ended December 31, 2010, Corporate and other excluded a gain of \$12.4 million from the sale of a portion of the Company's interest in its New Zealand joint venture. Pro forma operating income is a non-GAAP measure. See Schedule D for

#### RECONCILIATION OF NON-GAAP MEASURES

#### December 31, 2011 (unaudited)

(millions of dollars, except per share information)

#### CASH AVAILABLE FOR DISTRIBUTION (a):

		Year	Ended	
	De	cember 31,	Dec	ember 31,
		2011		2010
Cash provided by operating activities (b)	\$	432.3	\$	495.4
Capital expenditures (c)		(144.5)		(138.4)
Change in committed cash		(6.1)		12.2
Excess tax benefits on stock-based compensation		5.7		5.4
Other		(0.8)		9.4
Cash Available for Distribution	\$	286.6	\$	384.0

- (a) Cash Available for Distribution (CAD) is defined as cash provided by operating activities adjusted for capital spending, the tax benefits associated with certain strategic acquisitions, the change in committed cash, and other items which include cash provided by discontinued operations, proceeds from matured energy forward contracts, excess tax benefits on stock-based compensation and the change in capital expenditures purchased on account. CAD is a non-GAAP measure of cash generated during a period that is available for dividend distribution, repurchase of the Company's common shares, debt reduction and strategic acquisitions net of associated financing. CAD is not necessarily indicative of the CAD that may be generated in future periods.
- (b) Cash provided by operating activities for the year ended December 31, 2010 included a \$189.1 million refund related to the alternative fuel mixture credit.
- (c) Capital expenditures exclude strategic capital. For the year ended December 31, 2011, strategic capital totaled \$425.9 million for timberland acquisitions (included notes assumed of \$105.0 million) and \$42.9 million for the Jesup mill cellulose specialties expansion. For the year ended December 31, 2010, strategic capital totaled \$5.4 million for timberland acquisitions.

#### PRO FORMA OPERATING INCOME AND NET INCOME:

	Three Months Ended											
		Decembe	er 31, 20	11		Septembe	er 30, 20	)11	December 31, 2010			
		\$		r Diluted Share		\$		r Diluted Share		\$		Diluted hare*
Operating Income	\$	81.3			\$	108.3			\$	56.7		
Increase in disposition reserve		6.5										
Pro Forma Operating Income	\$	87.8			\$	108.3			\$	56.7		
Net Income	\$	56.2	\$	0.45	\$	104.9	\$	0.84	\$	59.2	\$	0.48
Reversal of reserve related to the taxability of the AFMC		_		_		(16.0)		(0.13)		_		_
Increase in disposition reserve, net of tax		4.1		0.03		_		_		_		_
CBPC										(24.3)		(0.20)
Pro Forma Net Income	\$	60.3	\$	0.48	\$	88.9	\$	0.71	\$	34.9	\$	0.28

	 Year Ended								
	Decembe	r 31, 2011		December	31, 2010				
	 \$	Per Diluted Share		\$	Per Diluted Share*				
Operating Income	\$ 356.3		\$	282.0					
Increase in disposition reserve	6.5			_					
Gain on sale of a portion of New Zealand JV interest	 			(12.4)					
Pro Forma Operating Income	362.8			269.6					
Interest and other, net	 (50.0)			(49.2)					
Pro Forma Income Before Tax	\$ 312.8		\$	220.4					
Income tax expense as reported	\$ (30.4)		\$	(15.2)					
Reversal of reserve related to the taxability of the AFMC	(16.0)			_					
Tax benefit on increase in disposition reserve	(2.3)			_					
CBPC	_			(24.3)					
Tax expense on sale of a portion of New Zealand JV interest	 			0.9					
Pro Forma Income Tax Expense	\$ (48.7)		\$	(38.6)					
Pro Forma Net Income	\$ 264.1	\$ 2.11	\$	181.8	\$ 1.49				
Pro Forma Items (AFMC, disposition reserve, CBPC, gain on sale of JV)	 11.9	0.09		35.8	0.30				
Net Income	\$ 276.0	\$ 2.20	\$	217.6	\$ 1.79				

 $<sup>\</sup>hbox{* Earnings per share amounts have been adjusted to reflect the August 2011 3-for-2 stock split.}$