## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) May 3, 2010

### Pope Resources, A Delaware Limited Partnership

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) 91-1313292 (I.R.S. Employer Identification No.)

19245 Tenth Avenue NE, Poulsbo, Washington (Address of principal executive offices)

98370 (ZIP Code)

Registrant's telephone number, including area code (360) 697-6626

#### **NOT APPLICABLE**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
provisions (SEE General Instruction A.2. below):
Witten communications pursuant to Dula 435 under the Cognition Act (17 CED 330 435)

- $\square$  Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- $\square$  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### INFORMATION TO BE INCLUDED IN THE REPORT

#### Item 2.02: RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On May 3, 2010 the registrant issued a press release relating to its earnings for the quarter ended March 31, 2010. A copy of that press release is furnished herewith as Exhibit 99.1.

Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS

Exhibit No. Description

99.1 Press release of the registrant dated May 3, 2010

#### **SIGNATURES**

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

POPE RESOURCES, A DELAWARE LIMITED PARTNERSHIP

DATE: May 3, 2010 BY: /s/ Thomas M. Ringo

Thomas M. Ringo Vice President and Chief Financial Officer, Pope Resources, A Delaware Limited Partnership, and Pope MGP, Inc., General Partner

#### Exhibit 99.1 Press Release of the Registrant dated May 3, 2010

POPE RESOURCES REPORTS FIRST QUARTER 2010 EARNINGS May 3, 2010



Contact:

Tom Ringo VP & CFO

360.697.6626 Fax 360.697.1156

**NEWS RELEASE** 

FOR IMMEDIATE RELEASE

NASDAQ:POPE

May 3, 2010

#### POPE RESOURCES REPORTS FIRST QUARTER INCOME OF \$451,000

Pope Resources (NASDAQ:POPE) reported net income attributable to unitholders of \$451,000, or \$0.10 per diluted ownership unit, on revenue of \$6.0 million for the quarter ended March 31, 2010. This compares to a net loss attributable to unitholders of \$123,000, or \$0.03 per diluted ownership unit, on revenue of \$5.0 million for the comparable period in 2009.

Cash provided by operations for the quarter ended March 31, 2010 was \$846,000, compared to \$435,000 for the first quarter of 2009.

"Despite continued weak domestic housing starts, we were encouraged by improving market dynamics in both domestic and export log markets," said David L. Nunes, President and CEO. "Domestic sawlog prices improved by 3% to \$459 per thousand board feet (MBF), or \$13 per MBF, relative to the first quarter of 2009 and by 14%, or \$58 per MBF, relative to the fourth quarter of 2009. This improvement is a function of inventory restocking throughout the lumber distribution channel as well as increasing demand from Chinese and Korean log buyers. We responded to these improved market conditions by moving more of our planned harvest volume into the first quarter. Given the improvement in log markets, we intend to continue harvesting more than planned, as we did in the first quarter to take advantage of higher prices, and will do so the rest of the year if market conditions stay constant or improve."

Fee Timber operating income in the first quarter increased 67%, from \$1.4 million in 2009 to \$2.3 million in 2010, driven by an increase in harvest volume from 9 million board feet (MMBF) in 2009 to 12 MMBF in 2010, offset in part by an 8% decline in average realized log price, which fell from \$477 per MBF in 2009 to \$441 per MBF in 2010. The decline in average log price realization from the first quarter of 2009 reflects a shift in the export mix, with more volume flowing to the lower valued Chinese and Korean markets, as well as an increase in harvest of lower valued whitewood logs.

### POPE RESOURCES REPORTS FIRST QUARTER 2010 EARNINGS May 3, 2010

Our Timberland Management & Consulting segment posted an operating loss of \$241,000 for the first quarter of 2010, a decline from the operating loss of \$104,000 for the corresponding quarter in 2009 primarily due to the termination of the Cascade Timberlands contract in mid-2009. This segment includes revenue from the management of timberland owned by the two private equity timber funds managed by Olympic Resource Management. However, fees earned from these management activities during the first quarter of 2010 and 2009 of \$253,000 and \$204,000, respectively, were eliminated with a corresponding reduction to Fee Timber operating expenses as a result of the consolidation of these funds into the Partnerships' financial statements.

The operating loss of \$526,000 posted by our Real Estate segment for the first quarter of 2010 reflects a slight decline from the operating loss of \$459,000 for 2009's first quarter due primarily to a decline in commercial lease revenue for the millsite at Port Gamble. The millsite had been leased to the Washington State Department of Transportation in support of a long-term project to replace a portion of the Hood Canal Bridge. The final payment on this lease was received in the third quarter of 2009.

First quarter 2010 General & Administrative expenses increased 11% to \$941,000, compared to \$844,000 in the prior year, driven by higher professional service fees in the first quarter of 2010 versus 2009.

The financial schedules attached to this earnings release provide detail on individual segment results and operating statistics.

#### **About Pope Resources**

Pope Resources, a publicly traded limited partnership and its subsidiaries Olympic Resource Management and Olympic Property Group, own or manage 152,000 acres of timberland and development property in Washington and Oregon. We also manage, co-invest in, and consolidate two timberland investment funds that we manage for a fee. In addition, we offer our forestry consulting and timberland investment management services to third-party owners and managers of timberland in Washington, Oregon, and California. The company and its predecessor companies have owned and managed timberlands and development properties for more than 150 years. Additional information on the company can be found at <a href="https://www.poperesources.com">www.poperesources.com</a>. The contents of our website are not incorporated into this release or into our filings with the Securities and Exchange Commission.

This press release contains a number of projections and statements about our expected financial condition, operating results, business plans and objectives. These statements reflect management's estimates based on current goals and its expectations about future developments. Because these statements describe our goals, objectives, and anticipated performance, they are inherently uncertain, and some or all of these statements may not come to pass. Accordingly, they should not be interpreted as promises of future management actions or financial performance. Our future actions and actual performance will vary from current expectations and under various circumstances the results of these variations may be material and adverse. Some of the factors that may cause actual operating results and financial condition to fall short of expectations include conditions in the housing construction and wood-products markets that affect demand for our products; factors that affect our ability to anticipate and respond adequately to fluctuations in the market prices for our products; environmental and land use regulations that limit our ability to harvest timber and develop property, including changes in those regulations; conditions affecting credit markets as they affect the availability of capital and costs of borrowing; labor, equipment and transportation costs that affect our net income; the impacts of natural disasters on our timberlands and on surrounding areas; and our ability to discover and to accurately estimate liabilities associated with our properties. Other factors are set forth in that part of our Annual Report on Form 10-K entitled "Risk Factors." Other issues that may have an adverse and material impact on our business, operating results, and financial condition include those risks and uncertainties discussed in our other filings with the Securities and Exchange Commission. Forward-looking statements in this release are made only as of the date shown above, and we cannot undertake to update these statements.

### Pope Resources, A Delaware Limited Partnership Unaudited

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (all amounts in \$000's, except per unit amounts)

	Three months ended March 31,			
	2	2010		2009
Revenues	\$	5,966	\$	4,979
Costs and expenses:		·		,
Cost of sales		(2,606)		(2,198)
Operating expenses		(2,788)		(2,822)
Operating income (loss)		572		(41)
Interest income		34		69
Interest expense		(541)		(617)
Capitalized interest		240		305
SLARS gain and (impairment) on dispositions		11		(60)
Income (loss) before income taxes		316		(344)
Income tax expense		(12)		_
Net income (loss)	,	304		(344)
Net loss attributable to noncontrolling interests		147		221
Net income (loss) attributable to Pope Resources' unitholders	\$	451	\$	(123)
Average units outstanding - Basic		4,530		4,591
Average units outstanding - Diluted		4,586		4,591
			_	
Basic net income (loss) per unit	\$	0.10	\$	(0.03)
Diluted net income (loss) per unit	\$	0.10	\$	(0.03)

## CONDENSED CONSOLIDATED BALANCE SHEETS (all amounts in \$000's)

(unaudited)

	31	31-Mar-10		31-Dec-09	
Assets:					
Pope Resources cash and cash equivalents	\$	6,917	\$	6,035	
ORM Timber Funds cash and cash equivalents		1,317		1,145	
Cash and cash equivalents		8,234		7,180	
Auction rate securities, current		-		690	
Other current assets		1,621		1,392	
Total current assets		9,855		9,262	
Roads and timber, net		119,778		120,457	
Properties and equipment, net		55,246		54,911	
Auction rate securities, non-current		-		796	
Other assets		1,605		1,630	
Total	\$	186,484	\$	187,056	
Liabilities and equity:					
Current liabilities	\$	2,242	\$	2,235	
Current portion of long-term debt		18,636		831	
Long-term debt, excluding current portion		10,098		28,659	
Other long-term liabilities		1,249		1,274	
Total liabilities		32,225		32,999	
Partners' capital		83,350		83,126	
Noncontrolling interests	_	70,909		70,931	
Total	\$	186,484	\$	187,056	

#### RECONCILIATION BETWEEN NET INCOME (LOSS) AND CASH FLOWS FROM OPERATIONS (all amounts in \$000's)

		Three months ended March 31, 2010 2009		
Net income (loss)	\$ 304 \$	(344)		
Added back:		,		
Depletion	724	569		
SLARS activity	(11)	60		
Depreciation and amortization	154	203		
Unit compensation	161	159		
Development expenditures	(320)	(329)		
Cost of land sold	67	117		
Change in operating accounts	(233)	117		
Cash provided by operations	<u>\$ 846</u> <u>\$</u>	435		
SEGMENT INFORMATION (all amounts in \$000's)	Three months ended Mar			
	2010 20	009		
Revenues:				
Pope Resources Fee Timber	\$ 5,484 \$	4,520		
ORM Timber Funds	278	1		
Total Fee Timber	5,762	4,521		
Timberland Management & Consulting (TM&C)	<del>-</del>	208		
Real Estate	204	250		
Total	<u>\$ 5,966</u> <u>\$</u>	4,979		
Operating income (loss):				
Fee Timber	2,280	1,366		
TM&C	(241)	(104)		
Real Estate	(526)	(459)		
General & administrative	(941)	(844)		
Total	\$ 572	(41)		
SELECTED STATISTICS				
SEEEGTED STATISTICS				
	Three months ended Marc 2010 200			
Log sale volumes (thousand board feet):				
Sawlogs	0.000	====		
Douglas-fir	9,023	7,530		
Whitewood	487	65		
Cedar Hardwood	146	64		
	89	119		
Pulp	89	119		
Pulp All species		119 967		
Pulp	89	119		
Pulp All species Total  Average price realizations (per thousand board feet):		119 967		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs	1,847 11,592	967 8,745		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir	89 1,847 11,592 467	967 8,745 508		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood	1,847 11,592 467 371	967 8,745 508 306		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar	1,847 11,592 467 371 794	967 8,745 508 306 798		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood	1,847 11,592 467 371	967 8,745 508 306		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp	467 371 794 499	119 967 8,745 508 306 798 475		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood	1,847 11,592 467 371 794	967 8,745 508 306 798		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall	1,847 11,592 467 371 794 499 300 441	119 967 8,745 508 306 798 475 227 477		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres	1,847 11,592 467 371 794 499 300 441	119 967 8,745 508 306 798 475 227 477 114,000		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres Acres owned by Funds	1,847 11,592 467 371 794 499 300 441 114,000 36,000	508 306 798 475 227 477 114,000 24,000		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres Acres owned by Funds Third-party managed acres	1,847 11,592 467 371 794 499 300 441 114,000 1 36,000	119 967 8,745 508 306 798 475 227 477 114,000 24,000 267,000		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres Acres owned by Funds Third-party managed acres Capital expenditures (\$000's)	1,847 11,592 467 371 794 499 300 441 114,000 1 36,000 - 2 589	119 967 8,745 508 306 798 475 227 477 114,000 24,000 267,000 780		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres Acres owned by Funds Third-party managed acres Capital expenditures (\$000's) Depletion (\$000's)	1,847 11,592 467 371 794 499 300 441 114,000 136,000 - 2 589 724	119 967 8,745 508 306 798 475 227 477 114,000 24,000 267,000 780 569		
Pulp All species Total  Average price realizations (per thousand board feet): Sawlogs Douglas-fir Whitewood Cedar Hardwood Pulp All species Overall  Owned timber acres Acres owned by Funds Third-party managed acres Capital expenditures (\$000's)	1,847 11,592 467 371 794 499 300 441 114,000 1 36,000 - 2 589	119 967 8,745 508 306 798 475 227 477 114,000 24,000 267,000 780		

#### QUARTER TO QUARTER COMPARISONS (Amounts in \$000's except per unit data)

	_	Q1 2010 vs. Q1 2009 Total		vs. Q4 2009 Total
Net income (loss) attributable to Pope Resources' unitholders:				
1st Quarter 2010	\$	451	\$	451
4th Quarter 2009			\$	(376)
1st Quarter 2009		(123)		
Variance	\$	574	\$	827
Detail of earnings variance:				
Fee Timber				
Log price realizations (A)	\$	(417)	\$	301
Log volumes (B)		1,358		578
Depletion		(155)		(172)
Production costs		(254)		(126)
Other Fee Timber		382		5
Timberland Management & Consulting				
Management fee changes		(208)		-
Other Timberland Mgmnt & Consulting		71		(69)
Real Estate				
Environmental remediation liability		-		30
Land and conservation easement sales		(1)		(214)
Timber depletion on HBU sale		-		6
Other Real Estate		(66)		50
General & administrative costs		(97)		257
Net interest expense		(24)		(5)
Other (taxes, noncontrolling int., impairment)		(15)		186
Total variance	\$	574	\$	827

<sup>(</sup>A)Price variance calculated by extending the change in average realized price by current period volume. (B)Volume variance calculated by extending change in sales volume by the average log sales price for the comparison period.