Rayonier Inc.
Series B Medium Term Notes - Floating Rate
Trade Date: September 15, 1995 Original Issue Date: September 20, 1995
Principal Amount \$15,000,000.00 Net Proceeds to Issuer: \$14,947,500.00
Currency: USD Minimum Denomination: \$1,000
Issue Price: 100\%
Selling Agent's Commission: 0.350\%
Initial Interest Rate: to be determined on the LIBOR determination date
Maturity Date: September 21, 1998

| Form: | X | Book-Entry <br> Certified |
| :---: | :---: | :---: |
| Interest: |  |  |
| Base Rate: |  | CD Rate Commercial Paper Rate |
|  |  | Fed Funds Rate X LIBOR: |
|  |  | Treasury Rate _ Other (see attached) |
|  |  | Prime |
| Interest Reset Period: |  | Quarterly Interest Payment Period: Quarterly |
| Index Maturity: |  | $3 \text { months Interest Payment Date: } \begin{aligned} & \text { Third Wednesday of } \\ & \text { December, March, } \\ & \text { June, and September } \end{aligned}$ |
| Spread: +29 bps |  |  |
| Maximum Interest | Rates: | N/A Minimum Interest Rates: N/A |
| Redemption: | X | The Notes cannot be redeemed prior to maturity |
|  |  | The Notes may be redeemed prior to maturity |
|  |  | Initial Redemption Date: |
|  |  | Initial Redemption Price: - |
|  |  | Annual Redemption Price Reduction: _ |
| Repayment: | $X$ | The Notes cannot be repaid prior to maturity |
|  |  | The Notes can be repaid prior to maturity at the option of the holder |
|  |  | Repayment Price: |
|  |  | Repayment Date: |
| Discount Note: |  | Yes |
|  | X | No |
|  |  | Total Amount of OID |
|  |  | Original Yield to Maturity: |
|  |  | Initial Accrual Period OID: |
|  |  | Method Used to Determine Yield for Initial Accrual Period: $\qquad$ Approximate $\qquad$ Exact |
| Capacity: |  | Agent X Principal |
| If as principal: | X | The Registered Notes are being offered at varying prices related to prevailing market prices at the time of resale. |
|  |  | The Registered Notes are being offered at a fixed initial public offering price $\qquad$ \% of Principal Amount. The Registered Notes are being reoffered to dealers with a reallowance not to exceed $\qquad$ \% of the Commission or Fee. |

__ Lazard Freres \& Co. X Morgan Stanley \& Co.

Rayonier Inc.
Series B Medium Term Notes - Floating Rate
Trade Date: September 15, 1995 Original Issue Date: September 20, 1995
Principal Amount \$11,000,000.00 Net Proceeds to Issuer: \$10,961,500.00
Currency: USD Minimum Denomination: \$1,000
Issue Price: 100\%
Selling Agent's Commission: 0.350\%
Initial Interest Rate: to be determined on the LIBOR determination date Maturity Date: September 21, 1998

| Form: | X | Book-Entry Certified |
| :---: | :---: | :---: |
| Interest: |  |  |
| Base Rate: |  | CD Rate Commercial Paper Rate |
|  |  | Fed Funds Rate X LIBOR: |
|  |  | Treasury Rate _ Other (see attached) |
|  |  | Prime |
| Interest Reset Period: |  | Quarterly Interest Payment Period: Quarterly |
| Index Maturity: |  | $3 \text { months Interest Payment Date: } \begin{aligned} & \text { Third Wednesday of } \\ & \text { December, March, } \\ & \text { June, and September } \end{aligned}$ |
| Spread: +29 bps |  |  |
| Maximum Interest | Rates: | N/A Minimum Interest Rates: N/A |
| Redemption: | X | The Notes cannot be redeemed prior to maturity |
|  |  | The Notes may be redeemed prior to maturity |
|  |  | Initial Redemption Date: - |
|  |  | Initial Redemption Price: - |
|  |  | Annual Redemption Price Reduction: |
| Repayment: | X | The Notes cannot be repaid prior to maturity |
|  |  | The Notes can be repaid prior to maturity at the option of the holder |
|  |  | Repayment Price: - |
|  |  | Repayment Date: |
| Discount Note: |  | Yes |
|  | X | No |
|  |  | Total Amount of OID |
|  |  | Original Yield to Maturity: |
|  |  | Initial Accrual Period OID: |
|  |  | Method Used to Determine Yield for Initial Accrual Period: $\qquad$ Approximate $\qquad$ Exact |
| Capacity: | - | Agent X Principal |
| If as principal: | $X$ | The Registered Notes are being offered at varying prices related to prevailing market prices at the time of resale. |
|  |  | The Registered Notes are being offered at a fixed initial public offering price $\qquad$ \% of Principal Amount. The Registered Notes are being reoffered to dealers with a reallowance not to exceed $\qquad$ \% of the Commission or Fee. |

Lazard Freres \& Co.

Rayonier Inc.
Series B Medium Term Notes - Floating Rate
Trade Date: September 15, 1995 Original Issue Date: September 20, 1995
Principal Amount US \$7,000,000.00 Net Proceeds to Issuer: \$6,975,500.00
Currency: USD Minimum Denomination: \$1,000
Issue Price: 100\%
Selling Agent's Commission: 0.350\%
Initial Interest Rate: to be determined on the LIBOR determination date
Maturity Date: September 21, 1998


X Lazard Freres \& Co.
Salomon Brothers Inc

